

## TARIFF ODFL 100 –O

Effective 3/2/2020

### ITEM 151-10 – APPLICATION OF ALLOWANCES

The Allowances and Incentives listed below apply only when specifically set forth in a contract or pricing schedule, and even then, only subject to the following conditions.

#### 1. Loading and unloading allowances

- a. Loading or unloading allowances will NOT apply to:
  - i. Absolute minimum charges.
  - ii. Shipments weighing 20,000 pounds or more or rated as 20,000 pounds or more.
  - iii. Shipments subject to the following rates:
    1. Volume (ex.: Tariff ODFL 699)
    2. Per mile
    3. Flat charge
    4. Rate per pallet
    5. Spot rate (See Item 892)
    6. Per linear foot
    7. Per vehicle
    8. Minimum charge for cubic capacity (See Item 610-1)
    9. Capacity load (See Item 390)
  - iv. Container drayage (ex.: Tariffs ODFL 700 or 705)
  - v. Truckload brokerage shipments (ex.: Tariff ODFL 663).
- b. A consignor or consignee that loads or unloads Carrier's trailer shall be subject to the following provisions:
  - i. Carrier will spot a trailer at the consignor's or the consignee's dock or yard. The consignor or consignee will move the trailer from its parking area to its loading/unloading platform or from its platform to its parking area.
  - ii. Loading or unloading allowances may apply for a customer that drops their own trailer at Carrier's dock.
  - iii. The consignor or consignee shall notify Carrier when trailer is ready for removal from their premises in accordance with the drop trailer agreement. At that time the consignor shall provide an executed bill of lading or consignee shall provide a signed delivery receipt.
  - iv. The loading or unloading allowance amount will be calculated based only on the billable weight. Allowances will not be paid on deficit weight.

#### 2. Incentives

- a. Incentives will NOT apply to:
  - i. Accessorial charges.
  - ii. Minimum charges.
  - iii. Absolute minimum charges.
  - iv. Shipments weighing 20,000 pounds or more or rated as 20,000 pounds or more.
  - v. Shipments subject to the following rates:
    1. Volume (ex.: Tariff ODFL 699)
    2. Per mile
    3. Flat charge
    4. Rate per pallet
    5. Spot rate (See Item 892)
    6. Per linear foot
    7. Per vehicle
    8. Minimum charge for cubic capacity (See Item 610-1)
    9. Capacity load (See Item 390)
  - vi. Interline shipments
  - vii. Container drayage (ex.: Tariffs ODFL 700 or 705)
  - viii. Truckload brokerage shipments (ex.: Tariff ODFL 663).
- b. After otherwise applicable discounts, Incentives expressed as percentages will be computed on the *net* ODFL line haul revenue.
- c. Incentives will only apply when the freight charges are billed to the customer receiving payment. Payables for incentives will be paid *only* after the full receivable is satisfied.
- d. Any freight bill with an open receivable amount after 90 days from the date of the shipment will not be eligible for Incentives.

#### 3. Pallet Allowances

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- a. Pallet allowances will NOT apply to:
  - i. Absolute minimum charges - In no case will the net revenue to ODFL, after allowance is paid, be less than the absolute minimum charge applicable for the customer.
  - ii. Shipments weighing 20,000 pounds or more or rated as 20,000 pounds or more.
  - iii. Shipments subject to the following rates:
    1. Volume (ex.: Tariff ODFL 699)
    2. Per mile
    3. Flat charge
    4. Rate per pallet
    5. Spot rate (See Item 892)
    6. Per linear foot
    7. Per vehicle
    8. Minimum charge for cubic capacity (See Item 610-1)
    9. Capacity load (See Item 390)
  - iv. Container drayage (ex.: Tariffs ODFL 700 or 705)
  - v. Truckload brokerage shipments (ex.: Tariff ODFL 663).
  - vi. Shipments exempt from pallet weight.
- b. In lieu of a pallet exchange and upon prior agreement with Carrier, a shipper may elect to receive an allowance. The allowance would be in the form of a specified dollar amount per pallet received by Carrier as further defined in ODFL Tariff 6100 under the item number designated for the shipper's pricing agreement, or the shipper's tariff or contract between the shipper and Carrier.
- c. Maximum number of Pallets: 28 stackable, 14 non-stackable per pup trailer utilized, based on pallet dimensions not exceeding 48 inches X 40 inches in length and width.
- d. For Pallet Allowances, the trailer is not required to be spotted.

### **Minimum Payout**

If a monthly incentive and/or allowance payable is less than \$50.00, then the payable earned for that month shall be considered as \$0.00. The payable earned shall not be cumulative, and will not be added to any following months' payables. If, after three (3) consecutive months, no payment of incentive and/or allowance has been made, then the incentive / allowance for that customer shall be deemed as cancelled.

### **Discrepancy Resolution**

Any discrepancies in allowances and Incentives must be presented to Carrier in writing within six (6) months of the date of shipment. Any discrepancy exceeding this time limit will not be eligible for adjustment or retroactive payment.

**NOTE A** - The maximum allowance shall be capped at 10,000 lbs. per shipment.

**NOTE B** - Carrier, at its option, may elect not pay allowances and/or incentives on shipments for which the delivery receipt has not been returned to Carrier within the parameters of the dropped trailer agreement.