

RULES AND OPTIONAL SERVICES

ITEM 151-10-A (6)

APPLICATION OF ALLOWANCES

The following provisions will control the application of Allowances in pricing publications governed by this tariff unless more specific provisions are published in such pricing publications. (See NOTE A)

1. Allowances will not apply on:
 - Accessorial charges.
 - Minimum Charges.
 - Non-direct Traffic.
 - Shipments subject to Volume, Truckload, Per Mile, Flat Charge or Rate Per Pallet, Spot Rate or Per Vehicle rates.
 - Shipments subject to a minimum charge for cubic capacity, volume or capacity load or exclusive use of vehicle.
 - Shipments rated at the M20M or higher scale of rates.
2. Allowances will be paid by carrier upon presentation of a claim filed within sixty (60) days of the date of the freight bill. The absence of a claim for a period of six (6) months will be construed by carrier to mean allowance provisions are obsolete and may result in the cancellation of said provisions.
3. Allowances expressed as percentages will be computed on the net ODFL linehaul revenue after otherwise applicable discount(s) have been deducted and will not apply on accessorial charges. In no case will the net revenue to ODFL, after the allowance is paid, be less than the published minimum charge for the customer.
4. Discounts to be refunded will only apply when the freight charges are billed to and paid by the account receiving the refund. Payments for incentive allowances will be paid after carrier receives full payment for freight charges. (See NOTE A)
5. Discounts named in pricing publications governed by this tariff will not apply on shipments moving on government bills of lading or when charges are ultimately borne by federal, state, county or municipal governments.
6. Consignor or Consignee may elect to load or unload carrier's trailer subject to the following provisions and other provisions in tariffs referring hereto:
 - a. Except as otherwise provided, applies only on direct minimum charge, LTL or AQ shipments.
 - b. Applies only on shipments which are loaded in the trailer in one calendar day.
 - c. The carrier will spot a trailer at consignor's or consignee's dock or yard. The consignor or consignee will move the trailer from its parking area to its loading platform or from its platform to its parking area.
 - d. The consignor or consignee shall arrange to load or unload the carrier's trailer. The bill(s) of lading or freight bill(s), including the carrier's delivery receipt(s), covering shipment(s) subject to allowances governed by this item shall be stamped or marked by the consignor or consignee:

"Loading (or "Unloading") allowance, part lot of total weight of _____ lbs. loaded (or unloaded) on _____ (date)."

(Conc. on following page)

For explanation of abbreviations, notes and reference marks, see Item 15000.

TARIFF ODFL 100-F

RULES AND OPTIONAL SERVICES

ITEM 151-10-A {6}
(Conc.)

APPLICATION OF ALLOWANCES

The following provisions will control the application of Allowances in pricing publications governed by this tariff unless more specific provisions are published in such pricing publications.

6. Consignor or Consignee may elect to load or unload carrier's trailer subject to the following provisions and other provisions in tariffs referring hereto:
 - e. The consignor or consignee shall notify carrier when trailer is ready for removal from their premises.
 - f. The weight of those shipments on which the linehaul rates are not assessed under a tariff governed by this tariff may be used to make up the aggregate weight, if any.
7. Unless consignee or consignor tenders sufficient business to generate a minimum of a \$50.00 monthly payment, ODFL will make no payment. If after three consecutive months, no payments have been made, then the allowance shall be deemed to be cancelled.

NOTE A -- (1) Incentive Allowances:

- (A) Any freight bill that has an open receivable amount after four (4) months from date of shipment will not be eligible for incentive allowances.
- (B) Any discrepancies in allowances must be presented to the carrier in writing within six (6) months of the date of shipment. Any freight bill over this time limit will not be eligible for allowances.

(2) Loading or Unloading Allowances:

Any discrepancies in allowances must be presented to the carrier in writing within six (6) months of the date of shipment. Any bill over this time limit will not be eligible for allowances.

ITEM 151-50

APPLICATION OF RATES - PALLETS

When tariffs governed by this tariff provide rates stated in units of "Per Pallet" and a maximum weight per pallet is stated, the following will apply. If the total shipment weight exceeds the maximum stated weight per pallet, multiplied by the number of pallets:

- (a) Divide the total shipment weight by the stated maximum weight per pallet.
- (b) Round all fractions up to the next whole number.
- (c) Use this number so calculated to determine the number of pallets to be charged for at the stated rate per pallet.

EXAMPLE: Stated maximum weight per pallet equals 2,000 pounds.
Shipment consists of 4 pallets with total weight of 9,000 pounds.
Divide 9,000 pounds by the 2,000 pound stated maximum = 4.5.
Round 4.5 to 5 pallets.
Charge to be computed at the applicable rate per pallet for 5 pallets.

For explanation of abbreviations, notes and reference marks, see Item 15000.