

**FORM 10-Q**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

**Commission File Number: 0-19582**

**OLD DOMINION FREIGHT LINE, INC.**

(Exact name of registrant as specified in its charter)

**VIRGINIA**  
(State or other jurisdiction of  
incorporation or organization)

**56-0751714**  
(I.R.S. Employer  
Identification No.)

**500 Old Dominion Way**  
**Thomasville, NC 27630**  
(Address of principal executive offices)

**Telephone Number (336) 889-5000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes .

No .

As of May 9, 2002, there were 8,316,740 shares of the registrant's Common Stock (\$.10 par value) outstanding.

## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

#### OLD DOMINION FREIGHT LINE, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share data)	Quarter Ended	
	March 31, 2002 (Unaudited)	March 31, 2001 (Unaudited)
Revenue from operations	\$ 127,147	\$ 120,270
Operating expenses:		
Salaries, wages and benefits	78,761	74,107
Purchased transportation	4,336	4,602
Operating supplies and expenses	11,865	12,702
Depreciation and amortization	7,454	7,288
Building and office equipment rents	1,815	1,968
Operating taxes and licenses	5,445	5,233
Insurance and claims	3,961	2,871
Communications and utilities	2,402	2,569
General supplies and expenses	4,757	4,157
Miscellaneous expenses, net	1,271	1,568
Total operating expenses	122,067	117,065
Operating income	5,080	3,205
Other deductions:		
Interest expense, net	1,321	1,494
Other expense, net	83	70
Total other deductions	1,404	1,564
Income before income taxes	3,676	1,641
Provision for income taxes	1,434	640
Net income	\$ 2,242	\$ 1,001
Basic and diluted earnings per share	\$ 0.27	\$ 0.12
Weighted average shares outstanding:		
Basic	8,313,133	8,312,840
Diluted	8,317,825	8,312,840

The accompanying notes are an integral part of these financial statements.

**OLD DOMINION FREIGHT LINE, INC.**  
**CONSOLIDATED BALANCE SHEETS**

(In thousands, except share data)	March 31, 2002 (Unaudited)	December 31, 2001 (Audited)
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 958	\$ 761
Customer receivables, less allowances of \$6,505 and \$6,816, respectively	58,908	51,061
Other receivables	700	1,097
Tires on equipment	7,449	7,346
Prepaid expenses	7,667	12,728
Deferred income taxes	873	873
Total current assets	<u>76,555</u>	<u>73,866</u>
Property and equipment:		
Revenue equipment	208,047	204,416
Land and structures	119,488	117,570
Other equipment	46,674	42,851
Leasehold improvements	4,716	4,679
Total property and equipment	<u>378,925</u>	<u>369,516</u>
Less accumulated depreciation and amortization	<u>(156,791)</u>	<u>(151,333)</u>
Net property and equipment	222,134	218,183
Other assets	<u>18,793</u>	<u>18,791</u>
Total assets	<u><u>\$ 317,482</u></u>	<u><u>\$ 310,840</u></u>

The accompanying notes are an integral part of these financial statements.

**OLD DOMINION FREIGHT LINE, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(CONTINUED)**

(In thousands, except share data)	March 31, 2002 (Unaudited)	December 31, 2001 (Audited)
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 15,408	\$ 13,799
Compensation and benefits	12,147	9,942
Claims and insurance accruals	16,124	14,958
Other accrued liabilities	3,271	3,034
Income taxes payable	1,249	425
Current maturities of long-term debt	10,042	8,408
	<hr/>	<hr/>
Total current liabilities	58,241	50,566
Long-term debt	85,956	90,014
Other non-current liabilities	13,599	12,840
Deferred income taxes	20,781	20,781
	<hr/>	<hr/>
Total long-term liabilities	120,336	123,635
Stockholders' equity:		
Common stock - \$.10 par value, 25,000,000 shares authorized, 8,315,240 outstanding at March 31, 2002 and 8,312,840 outstanding at December 31, 2001	832	831
Capital in excess of par value	23,930	23,907
Retained earnings	114,143	111,901
	<hr/>	<hr/>
Total stockholders' equity	138,905	136,639
Commitments and contingencies	-	-
	<hr/>	<hr/>
Total liabilities and stockholders' equity	<u>\$ 317,482</u>	<u>\$ 310,840</u>

The accompanying notes are an integral part of these financial statements.

**OLD DOMINION FREIGHT LINE, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands)	Quarter Ended March 31,	
	2002 (Unaudited)	2001 (Unaudited)
<b>Cash flows from operating activities:</b>		
Net income	\$ 2,242	\$ 1,001
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	7,454	7,288
Loss on sale of property and equipment	109	100
Changes in assets and liabilities:		
Customer and other receivables, net	(7,450)	(3,741)
Tires on equipment	(103)	18
Prepaid expenses and other assets	5,057	2,317
Accounts payable	1,609	(7,759)
Compensation, benefits and other accrued liabilities	2,442	3,173
Claims and insurance accruals	1,873	(118)
Income taxes payable	824	109
Other liabilities	52	57
Net cash provided by operating activities	<b>14,109</b>	<b>2,445</b>
<b>Cash flows from investing activities:</b>		
Acquisition of business assets, net	-	(6,434)
Purchase of property and equipment	(11,795)	(5,592)
Proceeds from sale of property and equipment	283	27
Net cash used in investing activities	<b>(11,512)</b>	<b>(11,999)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of long-term debt	-	2,563
Principal payments under long-term debt agreements	(1,783)	(2,705)
Net (payments) proceeds from revolving line of credit	(641)	10,200
Proceeds from conversion of stock options	24	-
Net cash (used in) provided by financing activities	<b>(2,400)</b>	<b>10,058</b>
Increase in cash and cash equivalents	197	504
Cash and cash equivalents at beginning of period	761	585
Cash and cash equivalents at end of period	<b>\$ 958</b>	<b>\$ 1,089</b>

The accompanying notes are an integral part of these financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### *BASIS OF PRESENTATION*

The accompanying consolidated interim financial statements have been prepared by Old Dominion Freight Line, Inc. (the "Company"), in accordance with generally accepted accounting principles for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included for complete financial statements, prepared in accordance with generally accepted accounting principles, have been omitted pursuant to such rules and regulations. The balance sheet at December 31, 2001 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The consolidated interim financial statements should be read in conjunction with the financial statements, notes thereto and other information included in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

The accompanying unaudited consolidated interim financial statements reflect, in the opinion of management, all adjustments (consisting of normal recurring items) necessary for a fair presentation, in all material respects, of the financial position and results of operations for the periods presented. The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The results of operations for the interim periods are not necessarily indicative of the results for the entire year.

There have been no significant changes in the accounting policies of the Company, or significant changes in the Company's commitments and contingencies as previously described in the 2001 Annual Report to Stockholders and related annual report to the Securities and Exchange Commission on Form 10-K.

### *RECENT ACCOUNTING PRONOUNCEMENTS*

In July 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, *Business Combinations* ("SFAS No. 141"), and No. 142, *Goodwill and Other Intangible Assets* ("SFAS No. 142"). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations subsequent to June 30, 2001, and specifies criteria for recognizing intangible assets acquired in a business combination. SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually. Intangible assets with definite useful lives will continue to be amortized over their respective estimated useful lives. The Company adopted SFAS No. 142 effective January 1, 2002 and as a result, amortization expense of \$184,000 was not recognized in the first quarter 2002. During 2002, the Company will perform the first of the required impairment tests of goodwill and indefinite lived assets as of January 1, 2002 and has not yet determined what effect, if any, these tests will have on the earnings and financial condition of the Company.

In October 2001, the Financial Accounting Standards Board issued Financial Accounting Standard No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ("SFAS No. 144"). This Statement establishes a single accounting model for the impairment or disposal of long-lived assets. As required by SFAS No. 144, the Company will adopt this new accounting standard on July 1, 2002. The Company believes the adoption of SFAS No. 144 will not have a material impact on its financial statements.

### *EARNINGS PER SHARE*

Net income per share of common stock is based on the weighted average number of shares outstanding during each period

### *SUBSEQUENT EVENTS*

None

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Results of Operations for the Three Months Ended March 31, 2002 Compared to the Three Months Ended March 31, 2001

#### Expenses as a Percentage of Revenue from Operations

	Three Months Ended March 31,	
	2002	2001
Revenue from operations	<u>100.0 %</u>	<u>100.0 %</u>
Operating expenses:		
Salaries, wages and benefits	61.9	61.6
Purchased transportation	3.4	3.8
Operating supplies and expenses	9.3	10.6
Depreciation and amortization	5.9	6.1
Building and office equipment rents	1.4	1.6
Operating taxes and licenses	4.3	4.4
Insurance and claims	3.1	2.4
Communications and utilities	1.9	2.1
General supplies and expenses	3.8	3.4
Miscellaneous expenses, net	<u>1.0</u>	<u>1.3</u>
Total operating expenses	<u>96.0</u>	<u>97.3</u>
Operating income	4.0	2.7
Interest expense, net	1.0	1.2
Other expense, net	<u>.1</u>	<u>.1</u>
Income before income taxes	2.9	1.4
Provision for income taxes	<u>1.1</u>	<u>.6</u>
Net income	<u>1.8 %</u>	<u>.8 %</u>

## Results of Operations

### *Three Months Ended March 31, 2002 Compared to Three Months Ended March 31, 2001*

Throughout the first quarter of 2002, the Company continued to implement its strategy of increasing market share in existing areas of operations and improving its service products. The successful implementation of this strategy, in an otherwise fragile economic environment, enabled the Company's first quarter 2002 revenue to grow to \$127,147,000 compared to \$120,270,000 for the first quarter 2001, an increase of 5.7%. The Company also improved its operating efficiencies as reflected in a decrease in operating ratio, a measure of profitability calculated by dividing operating expenses by revenue, to 96.0% for the quarter from 97.3% for the same period in 2001. As a result of these improvements, net income increased 124.0% to \$2,242,000 from \$1,001,000.

Revenue growth for the quarter was driven by a 7.7% increase in total shipments tempered by a 1.9% decrease in revenue per shipment. The decrease in revenue per shipment was a result of a 2.4% decrease in weight per shipment combined with a .6% improvement in revenue per hundredweight. Generally, the first quarter reflected a very competitive pricing environment created by excess capacity in the transportation industry. The slight increase in revenue per hundredweight between the two comparative quarters was due more to a 4.8% increase in the Company's length of haul and a slight decrease in its volume priced shipments weighing over 20,000 pounds, than its ability to raise rates or maintain the general price increase that was implemented in August 2001.

For comparison purposes, the Company also benefited from a full quarter of revenue in 2002 generated by its service center expansion on February 10, 2001, resulting from the acquisition of certain assets and markets of Carter & Sons Freightways, Inc. of Carrollton, Texas, which operated a regional less-than-truckload network of 23 service centers, primarily in Texas and surrounding states. The Company anticipates that these markets will continue to mature and be a source of growth in 2002 when compared with the previous-year periods. While the Company has targeted revenue growth for 2002 to be between 6% to 9%, the length and severity of the economic slowdown experienced in 2001 and early 2002 will certainly influence the achievement of that growth objective.

As the Company moved more tonnage through its service center network during the quarter, it was able to obtain certain economies of scale and efficiency, which led to the reduction in operating costs to 96.0% of revenue from 97.3% in the prior-year comparable quarter. Building and office equipment rents were reduced to 1.4% of revenue from 1.6%, and communications and utilities expenses were reduced to 1.9% of revenue from 2.1% in the prior-year quarter. In addition, the Company experienced reductions in depreciation and amortization costs to 5.9% of revenue from 6.1%, primarily the result of not recording amortization expense of \$184,000 in the first quarter 2002 relating to the adoption SFAS No. 142. As freight volume and revenue continues to build, the Company anticipates further improvements in these costs, due to their relatively fixed nature in the short term.

Wages directly related to freight movement decreased to 33.0% of revenue from 33.4%, and during this same period, the Company reduced its usage of purchased transportation to 3.4% of revenue from 3.8%. Cartage expense, the most significant element of purchased transportation, decreased to 1.5% of revenue from 1.9%. The Carter & Sons acquisition and the subsequent opening of 13 new service centers in the Company's South Central Area contributed to the significant reduction in cartage expense for the quarter. As freight density and market share builds in outlying and remote areas, the Company will continue to replace cartage agents with direct service utilizing its own employees and equipment.

Fuel costs, including fuel taxes, decreased to 6.8% of revenue in the first quarter 2002 from 8.6% for the prior-year quarter. The Company's general tariffs and contracts generally include provisions for a fuel surcharge, recorded in net revenue, which have effectively offset significant diesel fuel price fluctuations. These surcharges decrease or are eliminated as fuel prices approach certain floor levels. When compared to the first quarter of 2001, the Company incurred a very slight increase in net fuel costs, after deducting the applicable fuel surcharges, as fuel surcharges decreased faster than the cost of fuel.

After experiencing a 24.5% increase in group health costs in 2001, the Company implemented cost savings initiatives and other modifications to its plan in January 2002. Group health costs still increased

17.4% over the prior-year quarter, consistent with national trends of escalating health care costs. Overall, the Company believes the changes to its plan will result in a decrease in the rate of growth for these costs in 2002 when compared to 2001.

Insurance and claims expense increased to 3.1% of revenue in the first quarter from 2.4%. The Company self-insures a portion of its cargo claim losses, which during the quarter increased to 1.8% of revenue from 1.4% for the first quarter 2001. While cargo claims were higher than historical levels, these costs began to trend lower as the first quarter progressed.

For the remainder of the year, the Company anticipates significant increases in insurance expense as it renewed many of its major policies on April 1, 2002, at higher premium rates, even after significantly increasing its self-insured retention levels. These higher renewal rates are a result of the insurance industry's effort to recover recent overall losses rather than the Company's specific loss experience. The Company estimates the impact of increases in both premium expense and self-insurance to be approximately \$2,400,000 for the remainder of the year.

While outstanding debt for the first quarter 2002 increased slightly to \$95,998,000 compared to \$93,600,000 for the prior-year period, the weighted average interest rate applicable to the Company's revolving line of credit decreased significantly. In addition, the Company made principal payments of approximately \$5,357,000 on certain senior notes subsequent to the first quarter 2001 and replaced that debt with instruments carrying a lower rate of interest. As a result, net interest expense for the quarter decreased to 1.0% of revenue from 1.2%.

The effective tax rate for both the first quarter of 2002 and 2001 was 39.0%.

### **Liquidity and Capital Resources**

Expansion in both the size and number of service center facilities, the planned tractor and trailer replacement cycle and revenue growth have required continued investment in property and equipment. In order to support these requirements, the Company incurred net capital expenditures of \$11,512,000 during the first quarter 2002, which were funded through internally generated cash flows. At March 31, 2002, long-term debt including current maturities decreased to \$95,998,000 from \$98,422,000 at December 31, 2001.

The Company estimates net capital expenditures to be approximately \$58,000,000 to \$65,000,000 for the year ending December 31, 2002. Of that, approximately \$31,000,000 is planned to be used to purchase revenue equipment, \$22,000,000 is planned to be used for the purchase or construction of larger replacement service centers or expansion of existing service centers and the balance is planned to be used for investments in technology and other assets. The Company plans to fund these expenditures primarily through cash flows from operations supplemented by additional borrowings.

On May 31, 2000, the Company entered into a \$62,500,000 uncollateralized committed credit facility consisting of a \$50,000,000 line of credit and a \$12,500,000 line to support standby letters of credit. This facility has a term of three years that expires on May 31, 2003. Interest on the line of credit is charged at rates that vary based upon a certain financial performance ratio. The applicable interest rate for the first quarter 2002 under this agreement was based upon LIBOR plus .85%. A fee of .25% was charged on the unused portion of the line of credit, and fees ranging between .60% to .75% were charged on outstanding standby letters of credit. Standby letters of credit are primarily issued as collateral for self-insured retention reserves for bodily injury, property damage and workers' compensation claims. Effective May 7, 2001, the agreement was amended to decrease the line of credit from \$50,000,000 to \$20,000,000 for the remainder of the term. At March 31, 2002, there were \$11,619,000 outstanding on the line of credit and \$6,781,000 outstanding on the standby letter of credit facility.

The Company has five individual senior note agreements outstanding that total \$82,786,000. These notes call for periodic principal and interest payments with maturities ranging from 2002 to 2009, of which \$9,107,000 is due within the next 12 months. Interest rates on these notes are fixed and range from 6.35% to 7.59%. Under the terms of one of these notes, the Company may authorize the issuance and sale of amounts not to exceed \$15,000,000 in additional senior notes. The applicable interest rate and

payment schedules for any new notes will be determined and mutually agreed upon at the time of issuance.

With the exception of the Company's line of credit, interest rates are fixed on all of its debt instruments. Therefore, short-term exposure to fluctuations in interest rates is limited to the outstanding balance of its line of credit facility, which was \$11,619,000 at March 31, 2002. The Company does not currently use interest rate derivative instruments to manage exposure to interest rate changes. Also, the Company does not use fuel hedging instruments as its tariff provisions generally allow for fuel surcharges to be implemented in the event that fuel prices exceed stipulated levels.

A significant decrease in demand for the Company's services could limit its ability to generate cash flow and effect profitability. Most of the Company's debt agreements have covenants that require stated levels of financial performance, which if not achieved could cause acceleration of the payment schedules. The Company does not anticipate a dramatic decline in business levels or financial performance and believes the combination of its existing credit facilities along with its additional borrowing capacity are sufficient to meet seasonal and long-term needs.

The following table summarizes the Company's significant contractual obligations and commercial commitments as of March 31, 2002:

Contractual Obligations (1)	Payments Due by Period (In Thousands)				
	Total	Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Long-Term Debt	94,516	9,215	40,337	28,464	16,500
Capital Lease Obligations	1,482	827	655	-	-
Operating Leases	20,251	8,993	8,675	2,061	522

Other Commercial Commitments (2)	Total Amounts Committed	Amount of Commitment Expiration Per Period (In Thousands)			
		Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Standby Letters of Credit	6,781	6,781	-	-	-

- (1) Contractual obligations include long-term debt consisting primarily of senior notes totaling \$82,786,000 and an outstanding line of credit of \$11,619,000; capital lease obligations for revenue and computer equipment; and off-balance sheet operating leases primarily consisting of real estate leases.
- (2) Other commercial commitments consist of standby letters of credit used as collateral for self-insured retention of insurance claims.

### Critical Accounting Policies

In preparing the consolidated financial statements, the Company applies the following critical accounting policies that affect judgments and estimates of amounts recorded in certain assets, liabilities, revenue and expenses:

*Revenue and Expense Recognition* - Operating revenue is recognized on a percentage of completion method based on average transit time. Expenses associated with operating revenue are recognized when incurred.

*Allowance for Uncollectible Accounts* - The Company maintains an allowance for uncollectible accounts for estimated losses resulting from the inability of its customers to make required payments. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

*Claims and Insurance Accruals* - Claims and insurance accruals reflect the estimated ultimate total cost of claims, including amounts for claims incurred but not reported, for cargo loss and damage, bodily injury and property damage, workers' compensation, long-term disability and group health not covered by insurance. These costs are charged to insurance and claims expense except for workers' compensation, long-term disability and group health, which are charged to employee benefits expense.

For the prior twelve months ending March 31, 2002, the Company was self-insured for bodily injury and property damage claims up to \$250,000 per occurrence. Cargo claims were self-insured up to \$100,000; however, after the first two losses exceeded \$100,000 in the policy year, the retention under the Company's excess insurance policy was reduced to \$50,000 per occurrence. The Company also was self-insured for workers' compensation in certain states and had first dollar or high deductible plans in the remaining states.

Due to recent loss experience incurred by the insurance industry, rates offered by insurers for many types of coverage have dramatically increased over the prior year renewal rates. As a result, the Company determined that additional risk in the form of higher retention levels was warranted and, effective April 1, 2002, self-insured retention for bodily injury and property damage increased to \$1,750,000 per claim while the self-insured retention for cargo claims increased to \$100,000 per claim. These increases in retention levels had no impact on the financial results of the Company in the first quarter 2002 but are projected to increase the Company's overall insurance costs in 2002 by approximately \$2,400,000. This estimate is based upon projected losses under the new retention levels, which could vary dramatically.

## **Inflation**

Most of the Company's expenses are affected by inflation, which will generally result in increased operating costs. In response to fluctuations in the cost of petroleum products, particularly diesel fuel, the Company has implemented a fuel surcharge in its tariffs and contractual agreements. The fuel surcharge is designed to offset the cost of fuel above a base price and increases as fuel prices escalate over the base. For the quarter ending March 31, 2002, the net effect of inflation on the Company's results of operations was minimal.

## **Seasonality**

The Company's tonnage levels and revenue mix are subject to seasonal trends common in the motor carrier industry. Financial results in the first and fourth quarters are normally lower due to reduced shipments during the winter months. Harsh winter weather can also adversely impact the Company's performance by reducing demand and increasing operating expenses. The second and third quarters reflect increased demand for services during the spring and summer months, which generally result in improved operating margins.

## **Environmental**

The Company is subject to federal, state and local environmental laws and regulations, particularly relative to underground storage tanks. The Company believes it is in compliance with applicable environmental laws and regulations, including those relating to underground storage tanks, and does not believe that the cost of future compliance will have a material adverse effect on the Company's operations or financial condition.

## **Forward-Looking Information**

Forward-looking statements in this report, including, without limitation, statements relating to future events or the future financial performance of the Company appear in the preceding Management's Discussion and Analysis of Financial Condition and Results of Operations and in other written and oral statements made by or on behalf of the Company, including, without limitation, statements relating to the Company's goals, strategies, expectations, competitive environment, regulation and availability of resources. Such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties that could cause actual events and results to be materially different from those expressed or implied herein, including, but not limited to, the following: (1) changes in the Company's goals, strategies and expectations, which are subject to change at any time at the discretion of the Company; (2) the Company's ability to maintain a nonunion, qualified work force; (3) the competitive environment with respect to industry capacity and pricing; (4) the availability and cost of fuel, additional revenue equipment and other significant resources; (5) the ability to impose and maintain fuel surcharges to offset increases in fuel prices; (6) the impact of regulatory bodies; (7) various economic factors such as insurance costs, liability claims, interest rate fluctuations, the availability of qualified drivers or owner-operators, fluctuations in the resale value of revenue equipment, increases in fuel or energy taxes, economic recessions and downturns in customers' business cycles and shipping requirements; (8) the Company's ability to raise capital or borrow funds on satisfactory terms, which could limit growth and require the Company to operate its revenue equipment for longer periods of time; (9) the Company's ability to purchase, build or lease facilities suitable for its operations; and (10) other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission.

## **Item 3. Quantitative and Qualitative Disclosure of Market Risk**

The information called for by this item is provided under the caption "Liquidity and Capital Resources" under Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations.

## PART II. OTHER INFORMATION

### Item 6. Exhibits and Reports on Form 8-K

- a) Exhibits: None
- b) Reports on Form 8-K: No reports on Form 8-K were filed during the quarter ended March 31, 2002.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OLD DOMINION FREIGHT LINE, INC.

DATE: May 9, 2002

J. WES FRYE  
J. Wes Frye  
Senior Vice President – Finance  
(Principal Financial Officer)

DATE: May 9, 2002

JOHN P. BOOKER III  
John P. Booker III  
Vice President - Controller  
(Principal Accounting Officer)